

Sales Director

An event venue in the Gwinnet area is looking for a Sales Director. If you have an outgoing personality and love customer service this is the job for you. Must be energetic, friendly, detail oriented, multi-tasker with great phone and written communication skills.

QUALIFICATIONS:

- * Familiar with ACT Database a plus
- * Superior Writing Skills
- * Experience Blogging and social media
- Answering phone calls, greeting guests and responding to emails
- Ability to Sell and Close the deal
- Creative Event Planning
- Ability to Multitask and Prioritize
- Thrives on working with people
- Self motivated with a take-charge attitude
- Incredible phone presentation
- Computer Skills
- 3+ years experience in event facility sales
- Extensive knowledge of the market
- Experience in event operations
- Ability to complete job responsibilities
- Positive attitude, ability to work well in team environment
- Ability to accommodate a schedule based on volume RESPONSIBILITIES
- Develop, plan and sell private parties
- Achieve sales financial objectives
- Continually grows relationships with current and new clients
- Actively seeks out corporate/social and wedding business
- Assumes responsibility for selling, planning and execution of events, and communicates all request of the client

Compensation is an hourly rate and commission - % of sales bought in

If interested please send resume to Pamw@vinesmansion.com or call 770-554-2284